## Microsoft & LMS365

Scaling the relationship through commitment and market leadership

Employees: 180

**Locations:** Denmark, US, Germany, Australia, Poland

Founded: 2009 (Cloud offer since 2015)

**Ownership:** Privately held, 20m\$ VC investment in 2023

ARR:

23m\$

**Customers:** 1700

**Users:** 1,300,000

Engagement: 200,000 / month

**Countries:** 60

**Partners:** 50+

## **Co-sell with Microsoft**

For internal use at Microsoft and LMS3365. Not for partner or customer distribution.

- Co-sell ready
- Top-Tier Partner
- PRACR eligible
- Transactable offer

- MACC agreement
- Strategic Managed ISV
- Joint Go-to-market website
- Azure Marketplace

- Case Stories
- <u>LMS365 overview video</u>
- Al/co-pilot video
- LMS365 demo

## Sample Customers





## Program participation and other highlights

Teams Build-with-ISV-Program Microsoft ISV Success Program Viva Learning pre-view partner Azure OpenAI service program and GPT-4 preview partner Generative AI for Teams SDK early access

Nominated for the partner of year award (modern work) High-lighted in Satya Nadella's Microsoft Inspire keynote Microsoft BUILD Teams AI/Co-Pilot featured partner Microsoft Viva Summit featured partner Microsoft Envision Europe; CEO Rasmus Holst panelist