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- Juan Carlos Pérez Terán, CEO

Why did Integr Sys decide to add LMS365 to your portfolio?

As the world becomes more digital, more people have turned to remote work. We saw the need for a tool that allowed companies to continue training their collaborators even without being in the same office.

LMS365 is a very complete platform in terms of implementation, content that can be added and the seamless integration into Microsoft 365 and Teams. Integr Sys uses M365 and Teams as our primary works tools, so it was an easy decision to add LMS365 to our portfolio.

How has your partnership with LMS365 impacted business at Integr Sys?

Since joining the LMS365 Partner Network, we have been able to grow our portfolio and have more opportunities for potential clients.

We hope to continue growing with LMS365 and bring in even more opportunities.

As an LMS365 Partner, what support does Integr Sys receive?

The support of the LMS365 team – and the training platform itself – has allowed us to gain a better knowledge of the LMS365 product. Training with LMS365 has allowed our team to grow professionally, and really understand the benefits of using a knowledge management tool.

The LMS365 Team has also given us support in terms of information and content that we can share with our clients and potential clients, including working together on a joint webinar for end users.

What was the Partner onboarding process like?

The onboarding process was very simple. The LMS365 Team gave us a complete understanding of implementation, uploading content, creating courses, generating exams, and creating reports and training plans.

All of us at Integr Sys now understand the importance of having a tool like LMS365 for knowledge management, and that makes the sales process much easier.

Integr Sys is a company with 10 years of experience, focused on putting together software, hardware, and professional services to solve the needs of our clients; helping them achieve higher competitiveness and reduce operation costs to allow higher profitability, understanding that people's knowledge is the most important asset.